



GREG VAN NESS

Regional President, West Region

Greg Van Ness is a Regional President with AssuredPartners and is responsible for the day-to-day leadership and general management of the West Region, comprised of 20 locations in Arizona, California, Colorado, Nevada, Oregon, and Washington.

Prior to leading the West Region, Greg was President of one of the largest offices in the West, Tolman & Wiker (“TW”), a large regional insurance brokerage operation that is now the Southern California agency platform for AssuredPartners. With over 30 years of insurance brokerage experience in property & casualty insurance sales, risk consulting, and regional leadership with public and privately-held insurance brokerages, Greg became Tolman & Wiker’s first CEO in August, 2012.

Following his graduation from the University of California, Santa Barbara in 1984, Van Ness began his business career working for three years as Manager of Executive Development for The Interpublic Group in New York City, one of the world’s largest advertising and marketing companies. He then returned to California and began his insurance brokerage career in 1987. From 1999-2012, Van Ness served as Regional Managing Director for Wells Fargo Insurance Services, where he led and built a seven-office territory in Northern California and Northern Nevada, including the largest employee benefits operation in Wells Fargo nationally, that generated over \$60 million in annual revenue.

Greg resides in Ventura County with his wife and two children.

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